

FISCAL YEAR 2020 ANNUAL REPORT

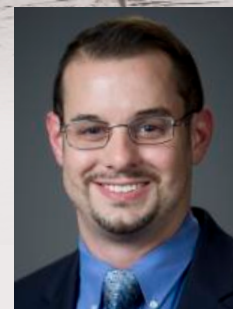


A Letter from our Leadership

When our year began, we had no idea we would be encountering a once in a century Pandemic and the most serious economic recession since the Great Depression. Despite these challenges, we are reminded of the words of the Biblical story of Esther, "For such a time as this." For such a time as this, New Hope was called into being by the churches of Dillsburg during an economic recession in 1982. For such a time as this, we opened our new food pantry and warehouse in Dillsburg three years ago. For such a time as this, we launched a mobile food pantry to serve small communities. And, it was for such a time as this that our partners at the Central PA Food Bank, the area United Ways, and our faithful donors and supporters made plans to respond to significant needs through the work of New Hope Ministries.



Eric Saunders
Executive Director



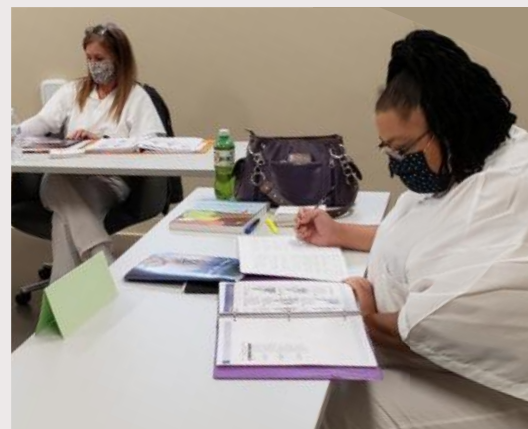
Michael J. Eby, CPA
Board President

Despite the anxiety the Coronavirus Pandemic has caused, we have many accomplishments to be proud of this past year.

1. Between July 2019 and June 2020, New Hope served 21,090 individuals from 8,705 central Pennsylvania families, which is about 5% below the numbers we served in the previous year. We know that the impact of the Pandemic definitely affected people's ability to get to us, and that temporary stimulus benefits

had a short term positive impact on a lot of the families we serve. From March 13, 2020 through June 30, 2020, we served 576 new families who came and used our services for the first time. We are also so proud that because of our generous supporters, dedicated staff, and amazing volunteers, New Hope never had to close our doors or turn anyone away who needed help.

2. For years now, New Hope Ministries has done an incredible job addressing the underlying causes of poverty by teaching financial skills and helping people get job training and find employment. Even during the Pandemic, we've been helping our guests



(the families who use our programs) complete Nurse Assistant and other training programs and find good paying jobs. **2,802 families participated in stability training programs this past year, 34% of all the families we serve!**

continued on next page



Every life transformed!





3. **Two new buildings!** We transferred our monthly mobile pantry in Littlestown to a permanent center open once a week. And our 2nd oldest Center in Dover was blessed to move into a new location on Main Street in Dover Borough. Not only did this provide us with a more accessible and visible location, the new space has doubled our square footage, which means extra food storage space, a new classroom, and



lots of extra elbow room. Our next step in the coming year is to do some much needed remodeling. Thanks to those who have supported these projects!

4. **Since 2009, New Hope has been serving the Enola and East Pennsboro Township communities through our mobile food pantry.** Thanks to our amazing donors we've been able to open a new Center in this community! Now that we are open, we need volunteers and donations of food to stock our shelves so we can bless our neighbors in need.



5. **New Hope received the Central Penn Business Journal's Nonprofit Innovation Award for Programs, in honor of the great work of our mobile pantry and food program staff and volunteers.** This program regularly visits the communities of Abbottstown, East Berlin, Enola, Gardners, Goldsboro, Lewisberry, Susquehanna View

apartments in Camp Hill, York Haven, and York Springs.

6. It's been nothing short of amazing to see the love our community has had for our mission to love our neighbors. Amid so much uncertainty, we were undeterred. When volunteers had to temporarily step away because of the Coronavirus, hundreds of new volunteers stepped up to volunteer for the first time. **Overall, 3,261 volunteers generously gave over 122,000 hours of service!** And, our **dedicated and selfless staff** tirelessly devoted themselves to walking alongside our volunteers to meet the needs of our guests. What inspirational and uplifting teamwork!

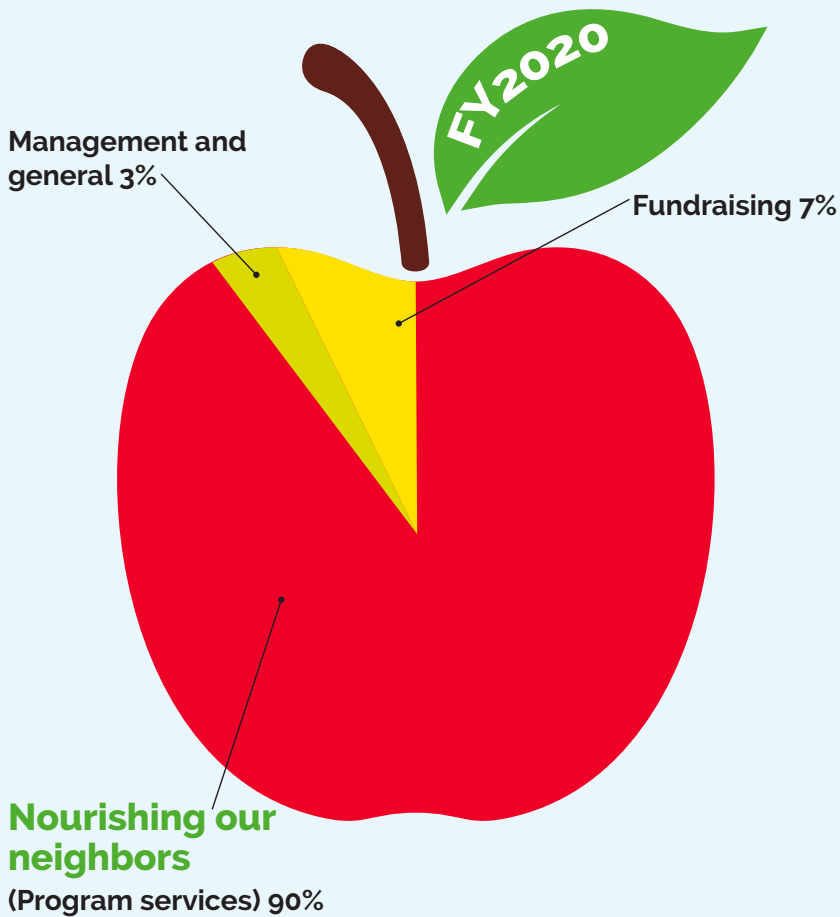
God bless our ministry which God called us to 38 years ago, and may we continue as a refuge and place of hope! **Thank you!**



New Hope Ministries, Inc. Statement of Activities Year Ended June 30, 2020

Total revenues and other support	FY2019	FY2020
Cash Support	2,548,068	3,683,723
Noncash support	7,165,302	5,344,413
Total revenues and other support	9,713,370	9,028,136

Expenses and Losses	FY2019	FY2020
Program services	8,577,888	7,381,984
Management and general	207,608	275,729
Fundraising	567,205	548,668
Total expenses and losses	9,352,701	8,206,381
Changes in net assets	360,669	821,755



Net Assets	FY2019	FY2020
Net Assets - July 1	6,360,760	6,721,429
Net Assets - June 30	6,721,429	7,543,184



Contact Us

Administrative Office

99 W. Church Street
P.O. Box 448
Dillsburg, PA 17019
(717) 432-2087
info@nhm-pa.net

Dillsburg Center

99 W. Church Street
Dillsburg, PA 17019
(717) 432-3053

Dover Center

62 N. Main Street
Dover, PA 17315
(717) 292-3441

Enola Center

110 Altoona Avenue
Enola, PA 17025
(717) 996-9006

Hanover Center

135 Baltimore Street
Hanover, PA 17331
(717) 698-3365

Littlestown Center

1113 Frederick Pike
Littlestown, PA 17340
(717) 848-0885

Mechanicsburg Center

5228 East Trindle Road
Mechanicsburg, PA 17050
(717) 766-7333

New Oxford Center

120 North Peters Street
New Oxford, PA 17350
(717) 624-4700

West Shore Center

701 Bosler Avenue
Lemoyne, PA 17043
(717) 774-6255

www.nhm-pa.org



Board of Directors

Michael Eby, CPA, President
Natalie Wech, Vice President
Amanda Ruhlman, CPA, Treasurer
Mark Halbruner, Esq., Secretary

Rev. Shawn Berkebile

Pastor Richard Cline

Patricia Devlin

Luke Dreese

Bruce Juergens

Jane Long

Stefani McAuliffe

Maureen Neary

Kofi Odoom, MAcc, CRC

Andrew Otto, CFP, CTFA

Tonia Reinert

Judith Walter

New Hope Ministries is a Christian social service agency that shows the love and hope of Christ by serving our neighbors in times of need and supporting their efforts toward stability.

New Hope Ministries does not discriminate in provision of services.



Sharing Christ's love by meeting human needs



Management Staff

Eric Saunders, MSW, LCSW
Executive Director

Sue Fornicola
Program Director

Molly Helmstetter, CFRE
Director of Development

Christi Bell
Program Manager

Lisa Byrne
Program Manager

Jethro Christopherson
Food Program Manager

Pam Driscoll
Hanover Food Program Manager

Victoria Ernest
Dover Center Manager

Mike Fleming
Hanover Center Manager

Joanne Fortney
Mechanicsburg Food Program Manager

Bonnie Grotjan
West Shore Center Manager

Leah Miller
Business Manager

Autumn Richter
Dillsburg Center Manager

Michael Tichnell
Operations Manager

Linda Vesey
New Oxford Center Manager

Mary Wheeler
Mechanicsburg Center Manager

Leah Yingling
Littlestown Center Manager